

2018  
ANNUAL  
REPORT

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**DEPENDABLE  
EFFICIENT  
FRIENDLY**

## WHAT IF THERE WASN'T A CTN?

CTN recently received a substantial donation from an out of state individual, that led to the email correspondence below. It also got us wondering..."What if there wasn't a CTN?" Over 5,800 individuals use CTN as their resource for dependable and friendly transportation. A recent lack of local providers made this a question a reality for many in our area.

Hi Shannon,

I wanted to follow up with you about your recent donation to CTN. Especially due to your address, I wanted to ask about your motivation to give to CTN. I assume you have a connection back here to Fort Wayne.

Your generous support really will help make an impact on folks who need our help to connect with opportunities. For some, our friendly and dependable transportation helps them remain healthier, happier, and more independent.

Hope your week is going well! Becky

Hi Becky,

I actually have no connection with Indiana! I've never been to your state before, though I had previously researched a trip to Indianapolis that unfortunately never took place.

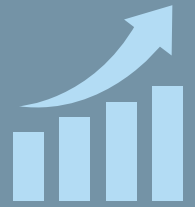
I found your program on Charity Navigator while researching transportation services to support. I have been spending a lot of time at the hospital with my husband & though it's especially frustrating to be dealing with major illness at a comparatively young age, I constantly recognize how "lucky" we are in that I can accompany him each time (all the more so, given that in our desperate situation we also have the "luxury" of choice to get treatments with experts 1+hour away, in Baltimore).

I think about people for whom access to transportation can be complicated, whether for social outings or for urgent appointments. Thanks for the work you all do.

Best, Shannon

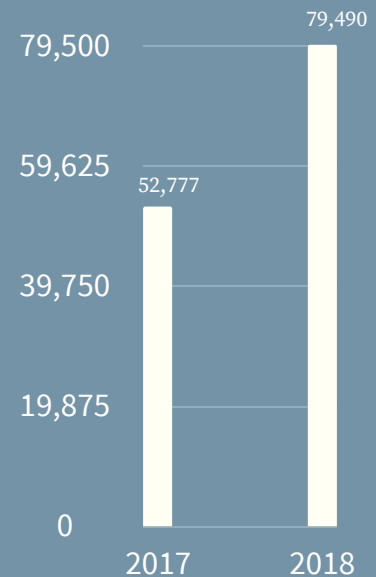
## BUT, WE ARE HERE!

CTN had 51% (unplanned) growth this past year. Keeping up with ever increasing demand has had its growing pains, but we try our best everyday to provide our community with transportation options and to uphold **our mission**: to provide dependable and efficient transportation so no one is left behind.



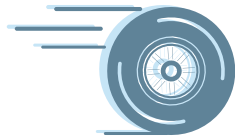
## Total Trips

51% Growth!



"I don't know  
what we would  
do without you."

- Jannie, CTN  
Client's Mother



# FULL SPEED AHEAD!

YEAR OF INCREDIBLE UNPLANNED GROWTH

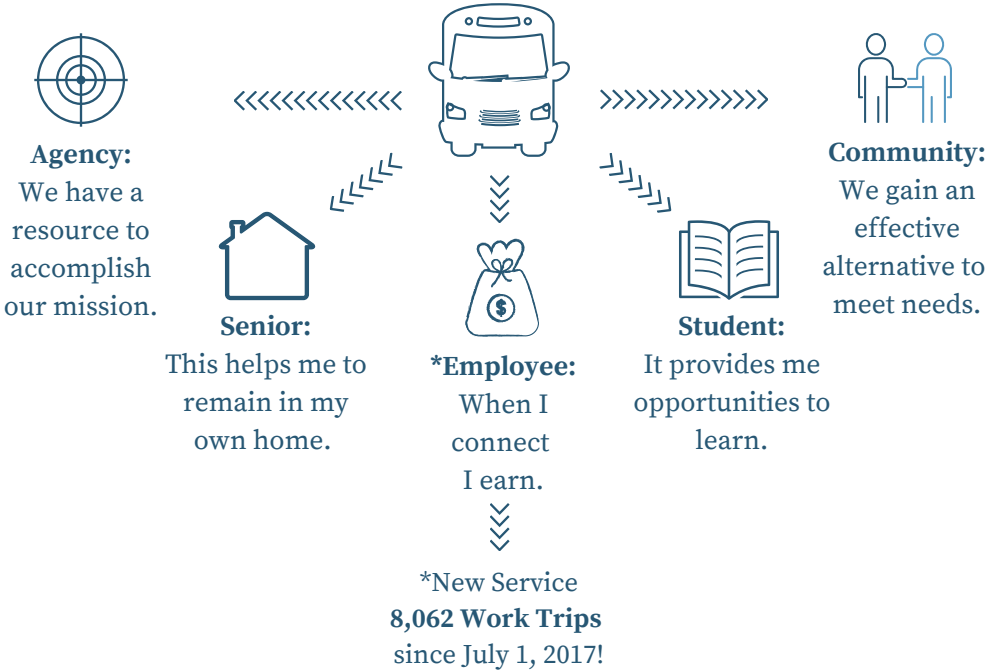
"I just want to be independent!"

## WHY DID CTN EXPERIENCE 51% GROWTH?

The recent unplanned growth CTN experienced was in response to a crisis of fewer transportation options in our area. Many residents were literally left stranded with very few options. Thanks to generous donors, CTN was able to step up and expanded 2 more routes to help accommodate this increased need. In FY18 we saw **5,841** riders of all ages and abilities continue to make connections in this community!



## WHAT DOES TRANSPORTATION MEAN TO YOU?



"Since riding with CTN I feel very lucky to have such a great organization in Fort Wayne. I feel very safe and the staff is very good at what they do."  
- Tom, CTN Client

"CTN has been a great blessing. We tried 3 other companies before we found you. They either went out of business or refused to or couldn't take her (wife) they were extremely unreliable. CTN has been great. Thank you!"  
- Mark, CTN Client's Husband

"I really enjoyed the service that you provided. My husband was always on time to his appointment. The drivers were very friendly. My husband is no longer riding the bus (CTN), but I thank you very much for all that you did for him, and the care that was given to him. Thank you very much."  
- Liza, CTN Client's Wife

# ACTIVITIES REPORT

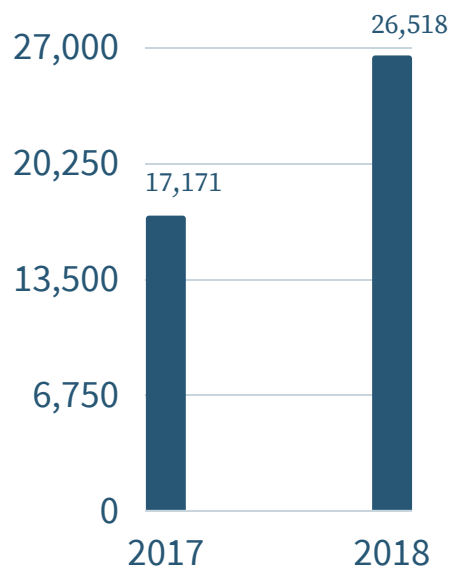
- The Investment at Work -

- MEDICAL TRANSPORTATION SERVICE PROVIDED 26,518 TRIPS, A 35% INCREASE OVER PY.
- 721 OTHER INDIVIDUAL TRIPS HELPED RIDERS FOR A VARIETY OF SHOPPING AND OTHER SPECIAL EVENTS.
- 1,034 SENIORS AND PEOPLE WITH DISABILITIES REACHED THEIR HEALTHCARE DESTINATION, MAINTAINED THEIR HEALTH, AND REMAINED IN THEIR CURRENT RESIDENCE.
- THE AVERAGE COST PER TRIP DECREASED FROM \$24 TO \$20!
- FOR 4TH CONSECUTIVE YEAR, CTN MAINTAINED THE HIGHEST 4 STAR RATING BY CHARITY NAVIGATOR, ONLY 14% NATIONALLY.
- 8,062 WORK TRIPS, PARTICULARLY FOR PEOPLE WITH DISABILITIES.
- REACHING OUT TO REGIONAL ECONOMIC DEVELOPMENT SECTOR FOR MORE WORK OPPORTUNITIES FOR AT RISK INDIVIDUALS.

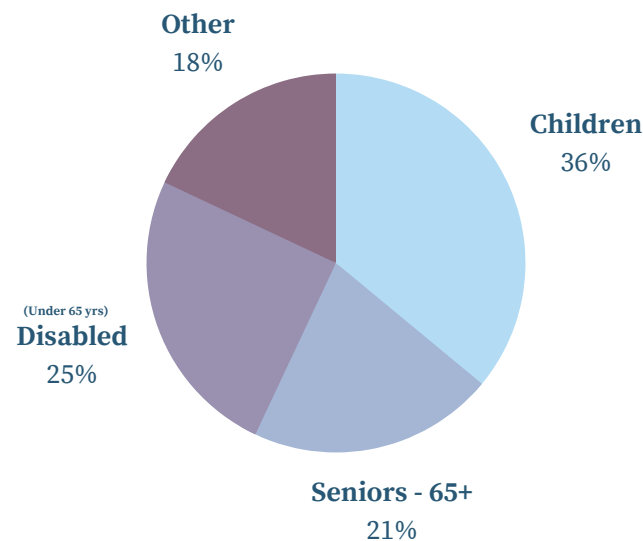


## MEDICAL TRIPS

54% Growth!



## POPULATIONS SERVED



# THE ROAD AHEAD

- Remain fiscally sound and maintain reserves -
- Implement a smooth executive leadership transition -
- Continue to build the capacity to address more unmet need -
- Continue to develop fundraising strategies to fuel the mission -
- Continue to recruit and retain talented workforce with competitive wages/benefits -

CTN continues to remove transportation barriers for seniors, people with disabilities, low income families, children and youth, and the organizations that serve them.



CTN connects all ages and abilities!

CTN is using nonprofit transportation resources more effectively, keeping people more independent, and saving the community money.



"CTN, I want to Thank You for helping me. It means a lot to me. The drivers are always good to me. Thank you for taking me to the store also. I don't know how I would get there if it were not for you. Thank you."

CTN worked with 77 partner groups and agencies to provide transportation for work, subscription and medical services!

## CTN BOARD OF DIRECTORS

Becky Weimerskirch | CTN Executive Director

- Michael GeRue, Chair - Parkview Hospital
- Jon Painter, Vice Chair - 1st Source Bank
- Tyler Binkley, Secretary, Bradley Co.
- Jeremy Hostetler, Treasurer - Christen Souers
- Justin Clupper - Greater Fort Wayne
- Kira Downey - Consumer
- Todd Eigenschink - Xymmetrix
- Shannon Farkas - ResCare
- Loaine Hagerty - Purdue University, FW
- Ryan Harris - Felderman Design - Build
- Jared Helge - Rothberg, Logan, & Warsco
- David Leininger - Wells Fargo Bank
- Alice Robinson - Lutheran Health Network
- Deb Overcash - Retired COO

"I like the fact that you call 10-15 minutes before they will be picking me up. Always prompt, no waiting going or coming. I really like the drivers, great people!"  
-Audrey, CTN Client

## THANK YOU TO OUR GENEROUS

*donors!*

\$100,000 - \$250,000

- AWS Foundation

\$50,000 - \$90,000

- Community Foundation of Greater Fort Wayne
- English, Bonter, Mitchell Foundation
- Michelin North America
- Parkview Health
- Paul Yergens & Virginia Rogers Foundation
- United Way of Allen County

\$10,000 - \$40,000

- Anonymous Foundation
- Carson and Rosemary Noecker Family Foundation
- Charles W. Kuhne Charitable Foundation
- Chuck & Lisa Surack & Sweetwater Sound Inc.
- Edward D. and Ione Auer Foundation
- Felderman Design/Build
- Foellinger Foundation
- Ian & Mimi Rolland Foundation
- Lincoln Financial Foundation, Inc.
- Lutheran Health Network
- M.E. Raker Foundation
- McMillen Foundation
- PHP
- PNC Discretionary Charitable Trusts - Sledd Foundation
- St. Joseph Community Health Foundation
- Wells Fargo Trust - Hayner Foundation
- Wilson Foundation



\$5,000 - Below

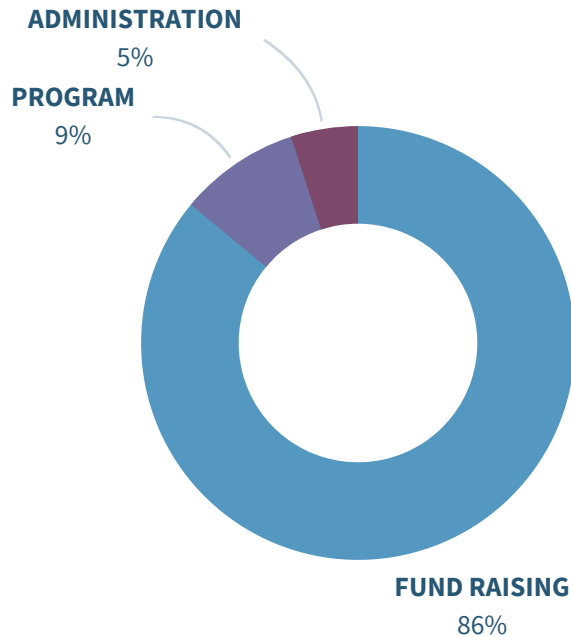
## THANK YOU TO OUR GENEROUS *donors!*

1st Source Bank, 3Rivers Credit Union Foundation, Acuitas Financial Group, Larry & Carol Adelman, AMO, Anonymous, Dale Art Augspurger, Andrew & Lacey Ault, Greg & Lydia Beer, Dana & Thad Berkes, BFGoodrich, Tyler & Jenn Binkley, Nancy Blake, Mike & Kim Bley, Annie Bobilya, Greg & Darlene Brown, Dale & Pat Bultemeier, Claudia Campaigne-Burrus & Tony Burrus, Bussick Orthodontics, Mike & Mary Cahill, Tara Cahill, Cap N' Cork, Chapman's Brewing, Charlie Tippmann Foundation Charitable Trust, Daniel Chiappazzi, Christen Souers LLC, Christopher James Menswear, Ron Clark, Ta'nisha Clements, Club Soda, Justin & Jessica Clupper, Nelson Coats, Combat Ops Arena, Council On Senior Services, John & Jennifer Court, DeBrand, Morgan Delagrang, Gail Doran, Greg & Lynn Douple, Muriel Downey, Kira Downey, Tim & Deb Durnell, Caroline Dykehouse, Ned & Sally Edington, Todd & Darla Eigenschink, Cliff & Wendy Ellis, Tim Ellsworth, Sharon Emery, Derick & Jackie Engleman, Cindi Etzler, Shannon & Mike Farkas, Fast Print, Inc., David & Yvonne Fee, Carla Fields, Brenda & Steve Fishbaugh, Gordon & Janice Fisher, Beth Fisher, Fort Wayne Children's Zoo, Fort Wayne Civic Theatre, Fort Wayne Komets, Fort Wayne Medical Surety Company, Fort Wayne Museum of Art, Fort Wayne Tincaps, Foster Park Lions Club, Derek & Dawn Frederickson, Steve Funk, Mike & Cathy Gastineau, Susan & James Gentile, Michael & Angie GeRue, GiveSmart US Inc. HQ, Gene Gompf, Sam & Molly Graves, Kris Graves, Matt Graves, Greater Fort Wayne, Inc., Marie Grimmer, Dr. Timothy Grissom, Loaine & Stew Hagerty, Wayne & Kay Hall, Anne Hall, John F Hamm, Jr, Jason & Theresa Haner, Ryan & Allison Harris, Stephanie & Matt Harter, Betsy Hartman, Maja & AJ Hasic, Jason & Tiina Hazelett, Jared & Tesa Helge, Ross & Katie Hensley, Yvette Hicks, Hoppy Gnome & Bakerstreet Steakhouse, Jeremy & Melissa Hostetler, Howard P. Arnold Foundation, Indianapolis Colts, Indianapolis Indians Baseball, Innovative Engineering Services, Inc., Innovative Pension Consulting, Jean Jackson, W. Dent Johnson, Jeff & Betsy Kachmar, Chyanne Kaiser-Westlake, Kings Island, James & Jan Koday, Dr. & Mrs. Kolkman, Debra Krivacs, Erin & Chad LaCross, Julia Lange, Janet Leezer, M.D. & Todd Opacinch, David & Holly Leininger, Jim & Connie Linker, Carl & Nancy Louraine, The Luminous Fund, Mad Anthony Brewing Company, Magee-O'Connor Foundation, Inc., Irwin Mallin, Doug & Diane Martin, Mary Cross Tippmann Foundation, Dave & Gail McKinnon, Josh & Emma Metcalf, Curtis & Kirsten Metz, Greg & Cora Michell, Paul Miller, Brian & Meg Miller, John & Carrie Minnich, Emily Morris, Jeremy J. Mortorff, Ted & Cynthia Murray, Michael & Rebecca Mushett, Michael & Mary Musson, New Car Dealers Association, Terry & Marcia Niccum, NIPSCO, Northern Indiana PNC Financial Services Group & Foundation, Dean & Tammy Oakes, Old National Bank, Olive Twist, Edmond & Alicia O'Neal, ONI Risk Partners, Kienan & Beth O'Rourke, O'Rourke-Schof Family Foundation, Eric & Angela Ottinger, Deb Overcash & Mary Anna Bradshaw, Susan Overcash, Paint the Town Graphics, Jonathan & Julie Painter, Panera Bread, Parkview Cardiovascular Surgeon Group, Parkview Heart Institute, Dawn Pequignot, Ryan & Beth Perkins, Diane Phillips, Lisa Poole, Prophet Sisters Foundation, Quadrant Engineering Plastic Products, Jeff & Michele Reasoner, Rick, Kim, Megan & Ryan Reneker, Noelle Robinson, Jon Rocholl, Marcy & Mike Rogers, Jim & Cindi Rolleston, Rothberg, Logan & Warsco, Troy & Dianne Rybicki, Elizabeth Sanders, Pete & Melissa Schenkel, Kevin & Jessica Scholze, Teresa Schomburg, Science Central, Steven & Susan Shaikh, Tracy & Gretchen Shellabarger, Russell Sims, Sky Zone, Azure "Blue" Smola, Lisa & Elbert Starks, Steck Foundation, Steel Dynamics, Inc., Doug & Sally Stitzer, Ryan & Erika Stoneburner, Hannah & Josh Stork, Strahm Building Solutions, Summit City Brewerks, Dr. Matthew & Cammy Sutter, Clyde & Joan Tinnel, David Tracey, Cindy Trahin, Terri Travick, Trubble Brewing, Truck Maintenance Inc./TMI, Guillaume Turpin, Two EE's Winery, Edith Vanhouten, Vera Bradley, Tammy Wagner, Dr. Wayne Walker, Mike & Tam Wallace, Gordon Walter, Dr. Terrance and Becky Watson, Ted & Becky Weimerskirch, Art & Julie Weingartner, Mark & Amy Welker, Wells Fargo Bank, Brian & Deb White, Sandra Marie White, Eric & Alicia Wilkins, Roy Wilson, Jr, Gary & Becky Windmiller, Randy Wolf, Joseph & Nicole Wolfcale, YMCA of Greater Fort Wayne, Zip Timber Lake, Zollner Foundation

# INCOME EXPENSE REPORT

– FISCAL YEAR 2018 –

**NET ASSETS: \$2,005,545**



**Net Ordinary Income: \$144,286.49**

**Other Income:**

4015 · Investment Income: \$43.00

**Total Other Income: \$43.00**

**Other Expense:**

Gain/Loss on Sale of Asset: \$59,361.71

6325 · Depreciation: \$196,330.78

**Total Other Expense: \$136,969.07**

**Net Other Income: \$136,969.07**

**Net Income: \$7,360.42**

**INCOME FY18**

Contributions & Donations: \$259,582.79

Capital Support: \$194,811.25

Transport Program-

    Foundations: \$498,749.74

    Rider Fees: \$34,641.47

    Agencies: \$93,558.00

Subscription Service/Non-Med: \$188,994.75

Government Funding: \$298,993.61

United Way: \$55,000.00

In-Kind: \$1,150.00

Miscellaneous Income: \$5,571.34

**Total Income: \$1,631,052.95**

**EXPENSES**

Insurance: \$107,121.62

Marketing: \$28,163.79

Office Supplies: \$9,283.30

Personnel Costs: \$1,031,009.53

Professional Fees: \$7,250.00

Office Space Utilities: \$18,455.02

Communications: \$21,139.33

Miscellaneous: \$14,326.76

Software Usage - Scheduler: \$11,869.80

Vehicle Maintenance: \$88,607.66

Building Repairs & Main.: \$11,154.94

Fuel: \$137,234.71

In Kind: \$1,150.00

**Total Expenses: \$1,486,766.46**